

## NEW IT HARDWARE-ENTERPRISE CONTRACTS FOR TAPE DEVICES

CONTRACT # 1S-05-70-13

The Department of General Services (DGS) is pleased to announce a new mandatory contract with Western Blue/System Technology Associates (STA). This new contract offers impressive savings, increased service levels, and is convenient to use.

## **BENEFITS**

- Significantly better prices—savings on tape devices average 25 percent.
- Competitively bid contract—no comparative shopping necessary.
- Establishes IT common configurations to simplify technical support, streamline processes, and create greater statewide interoperability.
- Value-added services include installation services, technical support, and data migration.
- Increased participation from California-certified small businesses and Disabled Veteran Business Enterprises.
- No maximum dollar limit on purchases.

## **CONTACT INFORMATION**

For contract information, User Instructions, answers to Frequently Asked Questions, and additional information, visit the DGS Procurement Division Web site at: www.pd.dgs.ca.gov/stratsourcing.

If you have questions or would like to arrange a meeting to discuss this contract please contact the Contract Administrator, Ron Rabun at **(916) 375-4569** or **ron.rabun@dgs.ca.gov**.

The IT Hardware-Enterprise contract for tape devices is a product of the Governor's California Strategic Sourcing Initiative. For more information on future contracts such as fleet vehicles; maintenance, repair and operations supplies; wireless equipment and services, and more, visit **www.pd.dgs.ca.gov/stratsourcing**.

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